

## Transfer Articulation Agreement between Salter College and Goodwin College

### **Certificate in Medical Billing and Coding to BS in Health Science**

Salter College and Goodwin College, recognizing that many students choose to begin their path to a baccalaureate degree with a certificate or Associate's Degree, hereby enter into this Articulation Agreement for the purpose of facilitating the transfer of qualified Salter College graduates to Goodwin College.

#### **Terms and Conditions**

The Salter College-Goodwin College Articulation Agreement (hereafter referred to as the Salter-Goodwin Articulation Agreement) applies to students seeking to transfer from Salter College's Certificate in Medical Billing and Coding program to Goodwin College's Bachelor of Science (B.S.) in Health Science degree program. Salter College graduates will transfer into Goodwin College with third-year junior status on the condition that they:

1. Graduate from Salter College with a Certificate in Medical Billing and Coding;
2. Achieve a Salter College cumulative grade point average (CGPA) of 2.0 or higher; and
3. Satisfy all Goodwin College admissions, financial aid, and transfer requirements.

#### **Transfer of Credits**

Salter College students who apply to Goodwin College must submit official transcripts from all previous collegiate institutions. Upon the student's matriculation at Goodwin College, Goodwin will accept up to **sixty (60)** credits in transfer for courses that were completed in satisfaction of the Salter College Certificate in Medical Billing and Coding. Goodwin College requires that all students complete twenty-five percent (25%) of their degree at Goodwin College, and the last twelve (12) credits must be taken at Goodwin College. Transfer credits will be applied toward equivalent requirements of the Bachelor in Health Science, with the understanding that:

1. Goodwin College will accept credits in transfer for courses with grades of 'C' or higher;
2. Goodwin College will accept transfer credits for courses with passing grades lower than a 'C' as elective credits only that cannot be used to satisfy core requirements for Goodwin's baccalaureate degree program;
3. Goodwin will conduct a formal transfer evaluation upon receipt of all official transcripts that reflect collegiate-level learning;
4. Transfer students will be governed by the Goodwin College catalog that is in place at the time of their matriculation into Goodwin College;
5. Transfer students must satisfy all general education and core degree requirements as stated in the Goodwin College catalog at the time of matriculation;

6. Courses will transfer according to the chart below. Where Salter College offers two or more electives to satisfy a degree requirement for the Certificate in Medical Billing and Coding, recommendations have been made for courses that will meet the requirements for Goodwin College's B.S. in Health Science;

Goodwin Courses		Equivalencies	
Course Code	Course Title	Course Code	Course Title
ASD 120	College Experience	CSS 101	College Survival Skills
HSC 105	Medical Terminology	ALH 101and ALH 102	Medical Terminology I and Medical Terminology II
HSC 1XX	Health Science Elective	BIO 110	Anatomy and Physiology I without Lab
HSC 1XX	Health Science Elective	BIO 111	Anatomy and Physiology II without Lab
OPEN 1XX	Open Elective	MBC 101	Medical Insurance Billing I
OPEN 1XX	Open Elective	MBC 102	Medical Insurance Billing II
OPEN 1XX	Open Elective	MBC 202	Procedural Coding
OPEN 1XX	Open Elective	MBC 203	Diagnostic Coding
OPEN 1XX	Open Elective	MBC 204	Advanced Coding
<b>Total credits for graduates of the AS:</b>		<b>30</b>	

7. Goodwin College will award additional transfer credit for credit earned at Salter College outside of Salter College's requirements for the Certificate in Medical Billing and Coding. This credit must have been earned prior to matriculation into Goodwin's B.S. in Health Science program. Goodwin College will award additional credit in accordance with the table below;

Goodwin Courses		Comparable Courses	
Course Code	Course Title	Course Code	Course Title
PSY 112	Introduction to Psychology	PSY 101	Introduction to Psychology

STAT 167	Statistics	MTH 201	Statistics
CAP 110	Computer Applications	COM 101	Computer Technology and Applications
ECN 110	Principles of Economics	ECO 102 <b>or</b> ECO 103	Microeconomics <b>or</b> Macroeconomics
ENG 101	English Composition	ENG 101	College English I
ENG 1XX	Writing Elective	ENG 102	College English II
COM 1XX	Oral Communication Elective	ENG 103	Effective Speaking
SOCSOCI 1XX <b>or</b> GLOBAL 1XX (g-us) <b>or</b> GLOBAL 1XX (g-w)	Social Science Elective <b>or</b> Global Perspective (g-us) <b>or</b> Global Perspective (g-w)	ECO 102, 103; HIS 101, 102, 103, 201; PSY 104, 201; SOC 101, 102	Choose <b>three</b> 3-credit courses. Goodwin College requires a Social Science Elective and two Global Perspective courses, one US-focused and the other World-focused. The student is responsible for the other two requirements remaining when pursuing the BS in Health Science at Goodwin.
<b>Total Credits with Goodwin Requirements (AS included):</b>		<b>60</b>	

The following courses are specific to the Goodwin BS in Health Science and do **not** have Salter College equivalencies:

<b>Goodwin Courses</b>	
<b>Course Code</b>	<b>Course Title</b>
BIO 1XX	Biology Elective (requires a lab)
ENG 3XX	Advanced Writing Elective
SCI 1XX	Science Elective (requires a lab)
MATH 1XX	Mathematics (Student must take a Math course that is more advanced than Intermediate Algebra. Statistics does <b>not</b> count)

HSC 111 <b>or</b> HSC 305	Medical Law and Ethics <b>or</b> Ethical/Legal Issues in Health Care
HUM 1XX	Cultural Perspective Elective (l/fa)
HSC 101	Introduction to Healthcare
HSC 110	Medicine and Society
CHEM 1XX	Chemistry <b>or</b> General Chemistry I
BUS 101	Introduction to Management
HSC 212	Health Information Systems
HSC 310	U.S. Healthcare Delivery Systems
HSC 350	Continuous Quality Improvement
HSC 420	Methods in Research and Statistics
HSC 450 <b>or</b> HSC 460	Senior Capstone for Health Sciences <b>or</b> Health Science Internship
HSC 3XX	Health Science Elective
HSC 3XX	Health Science Elective
HSC 3XX	Health Science Elective
OPEN 3XX	Open Elective
OPEN 3XX	Open Elective
<b>Total Goodwin Specific Credits:</b>	<b>63</b>

8. The award of transfer credit will not be limited to coursework taken at Salter College. Goodwin College will evaluate all other collegiate-level credit earned prior to matriculation at Goodwin College in the same manner as the evaluation and award of credit for other transfer students in accordance with Goodwin College's transfer policies.

### **Financial Aid and Scholarships**

Qualified transfer students from Salter College will receive full consideration for financial aid and scholarships upon their application to Goodwin College. Salter College graduates who apply

to Goodwin within one year of conferral of the Certificate in Medical Billing and Coding may qualify for transfer awards as follows:

Salter College CGPA	Goodwin Program	Award
2.8-3.2	Traditional Fulltime Undergraduate	\$10,000 (\$2,500 awarded per semester over 4 semesters)
3.21-4.0	Traditional Fulltime Undergraduate	\$12,000 (\$3,000 awarded per semester over 4 semesters)

Salter College CGPA	Goodwin Program	Award
2.8-3.2	Half and Three-Quarter Time Undergraduate	\$5,000 (\$1,125 awarded per semester over 4 semesters)
3.21-4.0	Half and Three-Quarter Time Undergraduate	\$6,000 (\$1,500 awarded per semester over 4 semesters)

The above table reflects the total amount awarded for the lifetime of the B.S. in Public Safety, provided the student maintains the minimum CGPA specified.

This agreement is effective upon the dates of the signatures below:

**For Salter College:**

\_\_\_\_\_  
 Ann Marie D’Arco (Or Designee)  
 Campus Director

\_\_\_\_\_  
 Date

**For Goodwin College:**

\_\_\_\_\_  
 Mark Scheinberg (Or Designee)  
 President

\_\_\_\_\_  
 Date